

Message Text

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42

ACTION XMB-04

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P R 041111Z SEP 75
FM AMCONSUL EDINBURGH
TO SECSTATE WASHDC PRIORITY 873
INFO AMEMBASSY LONDON

UNCLAS EDINBURGH 212

DEPT PASS EX-IM BANK FOR CHAIRMAN WILLIAM J. CASEY

E.O. 11652: N/A
SUBJECT: "BUY AMERICAN"

REF: TELCON SEPTEMBER 3

YOUR LETTER DATED AUGUST 22 JUST ARRIVED. BY ALL MEANS INCLUDE SCOTLAND ON YOUR SCHEDULE. INFORMATION AVAILABLE HERE CONFIRMS THAT EUROPEAN COUNTRIES HAVE MOVED MASSIVELY INTO LUCRATIVE OFF-SHORE EQUIPMENT BUSINESS TO DETRIMENT OF US SUPPLIERS.

WHEREAS LONDON IS CENTER OF POLICY - MAKING OIL INDUSTRY OFFICES EDINBURGH BANKS AND INVESTMENT HOUSES ARE HEAVILY INVOLVED IN FINANCIAL ASPECTS OF NORTH SEA ACTIVITY ON AND OFF SHORE. ABERDEEN IS OF COURSE LEADING BRITISH CENTER OF NORTH SEA OPERATIONS WHERE ALL COMPANIES REPRESENTED. AMERICAN REPRESENTATIVES THERE ARE REPORTEDLY UNDER "UNMERCIFUL PRESSURE" FROM "BUY BRITISH" CAMPAIGN UNDER ALLEGED THREAT OF RETALIATION AT NEXT ROUND OF LEASE ALLOCATIONS. HENCE, THEIR COMPLAINTS ARE MUTED AND COMMONLY NON-ATTRIBUTABLE. EMBASSY LONDON WOULD BE BEST SOURCE OF DEPT ENERGY REPORTS THIS SITUATION AND FACTS FROM UK OFFSHORE ASSOCIATION TO WHICH ALL US OPERATORS BELONG. (STATE 202255).

ANY TIME WOULD BE FINE FOR SCOTLAND VISIT: BEST MIGHT BE SEPT 16 - 19 WHEN OFFSHORE EUROPE EXHIBITION TAKES PLACE IN ABERDEEN. EVERYONE WILL BE THERE OR REPRESENTED THERE. EVEN USG HAS A LITTLE STAND. BED AND BREAKFAST ALWAYS AWAITS YOU AND SOPHIA
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ANY TIME IN THIS LAND OF OPPORTUNITY.

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